



Ankit Agarwal

Equity Research | Investment Banking | Financial Analyst

Enthusiastic professional with an excellent academic record, good interpersonal skills and targeting assignments with a reputed organisation

Key Skills

Equity Research

Relationship Management

Company Analysis & Pricing

Financial Analysis

Due Diligence

Reporting & Documentation

Technical Analysis

Macroeconomic Perspective

Soft Skills

Communicator
Leadership
Strategic Thinker
Negotiation
Team Player
Innovative

IT Skills

Statistical Tools:

R Programming, SPSS, Minitab, EView

Other Tools:

AutoCAD, C, C++, Python, Visual Basic

Certifications

- Credit Risk Management DelftX: TW3421x USA, '16
- Introduction to R for Data Science Microsoft: DAT204x, '16

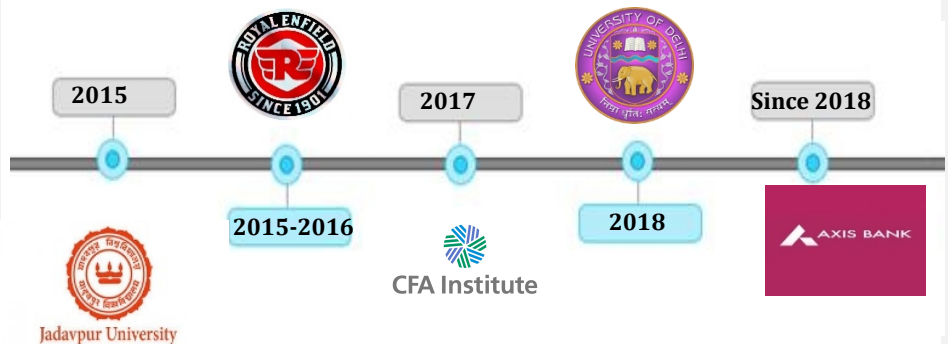
Profile Summary

- A result-oriented professional offering **2 years +** of experience in **Finance functions, Relationship Management, Analytics, Financial research and modelling** role.
- Possess knowledge of **Statistical Tools such as R Programming, SPSS, Minitab & EView**
- Worked on **Terminals including Bloomberg, Reuters, Capital IQ & Prowess**
- Excellent understanding of concepts such as **Quantitative Modelling & Analysis, Financial Analysis & Valuation, Report Writing, Logic Application**
- Hands-on experience in tools, techniques and concepts to provide insights to management on driving business results
- Keen interest in **equity analysis, investment analysis, econometric, market research & analysis**
- **Keen customer-centric approach** with skills in addressing priorities and resolving escalations within prescribed TAT
- **Data Analytics project** with tools such as R, Python, VBA extensively used

Education

- **MBA in Financial Management** from Department of Financial Studies, University of Delhi in 2018
- **CFA L-1** from CFA Institute, USA in 2017
- **B.E in Production Engineering** from Jadavpur University, Kolkata in 2015

Timeline



Work Experience

Since Jun'18 with Axis Bank, Mumbai as Deputy Manager - Financial Institution Group (Analytics, Relationship Manager, Operations)

Key Result Areas:

- Administering Trade Finance Products including Outward Bank Guarantee, Inward Bank Guarantee, Suppliers Credit Desks
- Due diligence on various deals taking into factor Macro, fundamentals, ratings, ROC etc...
- Interacting with corporate clients Foreign/ Indian banks and growing the business inflow
- Analysing and forecasting using past data with the help of tools like Excel VBA, R programming, python etc
- Developing relations with new customers including assessing credit requests and presenting the same for approval
- Presenting the weekly and monthly data to the higher management along with future business.
- Reviewing and approving day-to-day transactions for trade operations as required
- Maintaining excellent relations with internal teams like legal, law, product, operations, risk etc...
- Experience in vetting the Bank Guarantee text for onerous clauses
- Data modelling and analysis for various trade products for potential business and due diligence

Previous Experience

Aug'15 to Jun'16 with Royal Enfield, Chennai as Assistant Manager - Engineering Domain

- Undergone technical skills training on 5S, Kaizen, 7 QC Tools, 8D & DMAIC, TQM and TP
- Undergone live projects in various departments of Automotive Industries like:
 - **Supply chain Management** - Traffic Management at Factory
 - **Sales & Service** - Mapping of after sales parameters with competitors
 - **Inspection & Quality Control** - D1 Crankshaft Runout Reduction

Internships

- Research on "Pattern recognition of manipulation in stock market-A case study of Penny Stocks" using data mining technique such as ANN, SVM, MDA, Logit; under the supervision of Shri Praveen Garg , Joint Secretary(FM), Ministry of Finance (GOI), Dept. of Economics Affairs -(5 Months) 2017-18
- Report on "Monitoring the implementation of the non-legislative recommendations of the Financial Sector Legislative Reforms Commission Report by the financial sector regulators" under the supervision of Dr. ShashankSaksena, Adviser, Ministry of Finance (GOI), Dept. of Economics Affairs - 2017

Research Undertaken

- CFA Institute Research Challenge 2017-18 - Analysis of a Public Listed Company (Titan Company Ltd.) - 2017. Equity research report included detailed research on Industry, Company, Financial, Risk Analysis, Valuation and Corporate Governance.
- Published paper titled "Application of activity based costing and balanced scorecard models in a biscuit industry for sustainable competitive advantage", in Journal of Advanced Research in Management, (Volume VI, Summer), 1(11):5-14. DOI:10.14505/jarm.v6.1 (11).01 - 2015

Personal Details

Date of Birth: 3rd April 1993
Languages Known: English, Hindi, Bengali
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Contact:9333583221

Dear Madam/ Sir,

Hope you are doing well.

I came across the position of Analyst/ Associate at your good firm. This is to express the interest in the same.

I did my MBA - Finance from Department of Financial Studies, University of Delhi (CAT 2015 - 98.26 %ile) and CFA Level -1, USA. I completed my engineering from Jadavpur University, W.B. Currently; I am working in Axis Bank, Corporate office - Worli.

I believe I meet all the essential criteria for the position. I am a keen communicator with good interpersonal, problem-solving and analytical skills and I am now willing to take up roles of Associate wherein I get the opportunity to utilize, enhance and learn skills. I am keen to join your firm due to its spirit of innovation, the professionalism that characterizes your firm and most important wide learning opportunity available. I am attracted to this role on account of the organizational performance, values and challenges that it offers.

I appreciate your efforts in taking the time to review my credentials and experience. Looking forward to a positive response from your end.

Please find the CV attached.

Education: BE, MBA(Fin), CFA L-1
Current Organisation: Axis Bank, HQ
Location: Worli, Mumbai
Experience: 2 Years+

Skill Sets: Financial Modelling & Analysis, Valuation, PitchBook, Corporate & Research Presentation, Report Writing and Research Reports
Programming: R, SPSS, C++, VBA, Python, SQL, SAS

Regards,
Ankit Agarwal
9333583221